

Acceptance & Submission Guidelines

Militaria



Militaria

Premium Positioning

At **Catawiki** we auction military collectables of **premium quality** which are hard to find and appealing to **passionate military enthusiasts**.



We want to assure potential buyers that we share their passion and have the quality of their collections in mind.

Therefore our **in-house experts select every item** for our auctions, **ensuring** they are **display worthy** and are presented in the best possible way.

We do this because we aim to **keep our bidders engaged, excited and help them to be successful in finding the items that they're interested in**, and to ensure that our **sellers have great selling experiences with Catawiki**.



At Catawiki, we move constantly forward. Our positioning is evolving to a strong premium segment which opens more opportunities for success for us and for you.

From the 14 million visitors that come to our platform every month, we gain valuable information on what they are passionate about and what they prefer to buy.

With your help, we want to make sure we continuously meet this demand and offer the special objects that our growing number of bidders are excited about and want to buy.

In these guidelines, we've defined what the special pieces are that bidders look for in our Militaria auctions. We'll also state what we require from you to successfully place them in auction. These guidelines serve to create a level playing field between all our sellers.

We will be happy to make room in our auctions for your lots that meet this high quality demand, and we will aim to shape ourselves to better fit you.

Our experts and account managers will be fully supporting and guiding you for success on Catawiki.

Thank you for being with us on this exciting journey!



Product Guidelines

At **Catawiki** we auction military collectables of premium quality which are authentic, have historical value that are hard to find and appealing to **passionate** military **collectors**.

For our auctions we seek and select objects that are:

- original historical military artefacts and collectable military equipment, including uniforms, hats, helmets, equipment, medals and documents
- from all periods and all nations
- of historical value and of interest to the discerning collector
- in at least good condition
- worth a minimum value of €50



Original historical military artefacts and collectable military equipment

For our auctions we seek military and wartime artefacts or equipment that are of historical value and of interest to the discerning collector. This includes:

- military uniforms, parade uniforms, soft hats, helmets, headgear, shoes and boots
- armbands and arm cuffs/collar, tabs/shoulder tabs, belts and buckles
- general combat equipment and gear
- flags and banners
- documents, medals and awards. ((Dutch) Royal distinctions may not be auctioned)
- newspapers, magazines, books, booklets, photos, letters, soldbuch, Wehrpass and personal items



Military and wartime collectables of all periods and from all nations

We are looking for original military and wartime collectables of all periods and from all nations including uniforms, helmets, gear, documents and books. This includes:

- militaria collectables for periods 1900–1918 & 1919–1945
- items from all wars before 1899, such as Napoleonic wars, British Colonial wars etc.



- items from 1946–1975 – from post WW2 wars such as Korea/Indochina, Algeria and the Vietnam war
- items from 1976–present



Items that are not accepted

Items that are generally not suitable for our dedicated Militaria auctions:

- ✘ gas masks (asbestos)
- ✘ replicas
- ✘ reproductions of paintings, drawings or statues of a general military genre
- ✘ paintings, reliefs or statues without proof of authenticity
- ✘ items produced in large numbers after 1945 (particularly medals and uniforms) are of little interest to collectors
- ✘ commissioned items made by allied countries under contract and army surplus items that are widely available

As it would not comply with Catawiki values, we do not accept items that could be used for active propaganda or public display, nor items with instigation to hate or discrimination, such as anti-semitic propaganda, including:

- ✘ National Socialist Propaganda texts, posters or literature, incl. 'Mein Kampf'
- ✘ leaflets, posters or any other text displaying anti-semitic propaganda
- ✘ flags or banners with propaganda or political character, particularly flags or banners from political organisations such as NSDAP, SS, SA or Hitler Youth



Condition

To be of interest to collectors, we ask for items to be in at least good condition, meaning:



- As new – unused without imperfections



- Excellent condition – unused with imperfections



- Very good condition – barely used with minimal signs of wear



- Good condition – used with visible signs of wear & tear

- ✘ Items made after 1945 in fair condition, used with visible signs of wear and minor damages



- ✘ Poor condition, heavily used with major signs of wear and damages



- ✘ Items that are incomplete, parts or fragments of objects are generally not suitable



Submission Guidelines



Potential buyers are more likely to bid on lots with a good description, all relevant information displayed clearly and, of course, beautiful photos.

Lot Description

To help encourage potential buyers to bid on your lot, you should include a detailed description of your object(s). This should be thorough and honest, and follow the guidelines on the next page.



Description Guidelines

If you are using our website to upload your lots, tips will appear to give you guidance about what information we need to know about your lot. The fields that you fill in help to present the information in a way that's easy for the buyer to read.

The required information includes:

- type of object
- country
- title/name of Armed Forces
- period
- replica - yes/no
- certified - yes/no
 - if yes, please name the Third Party Certificate
- material
- condition
- dimensions or size (helmet/clothing)
- name of maker



Image Guidelines

Including strong photographs is key to catching buyers' eyes, ensuring they bid on your lot.

Of course, buying online means potential bidders do not get a chance to see your lot in person, therefore detailed and high quality photographs are very important.

Photographs

To allow our experts, as well as our bidders, to get the right impression of an item, we require:

- a 360 degree view of the item
- close-ups of important details, according to the guidelines on the next page



Image Guidelines

- The photos should show the item from all sides and should be taken on a plain, neutral background (preferably a white background).
- Make sure your photos show only the object(s) you want to put up for auction.
- To present your item in the best possible and most appealing way, please avoid self portraits, bare hands or a distracting background and make sure the item is clean.
- Provide clear images of all damages that the item could have with a full description of it.



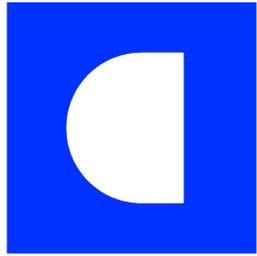
Image Guidelines

- Provide close-ups of important details such as maker marks or text/numbers. For German WW2 items, provide clear photos of the Eagle.
- Please cover all Swastikas or offensive marks, Runes or SA markings **completely** on the photos.
- Purely for valuation, please also upload a clear photo of the complete item with the Swastika uncovered. After valuation, this photo will be deleted and it will not be published.



- If you have more than one item in a lot, please provide at least one photo with all the items together. This will make it clearer to the buyer what you are selling.





catawiki

Thank *you.*

Appendix



Suggestion for trusted experts providing third party certification

Particularly for items originating from WWII, Catawiki has a list of suggested external experts who'll provide a digital certificate. These experts typically provide a certificate within 7 days at a standard cost of €30.

Helmets:



Ken Niewiarowicz

Background: Author of 2 books on helmets

- Germany's Combat Helmets
- The helmet decals of the Wehrmacht

Ken Niewiarowicz is one of the most respected German Helmets experts in the military world with 35 years of experience, handling thousands of examples and a very big private collection.

Owner of the website <https://germanhelmetsinc.com> - www.nomanslandmilitaria.com - www.ss-steel-inc.com

Contact: wiii1944@aol.com

